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Via Edgar

August 12, 2021

Division of Corporation Finance U.S. Securities & Exchange Commission 100 F Street, NE Washington, D.C. 20549

- Attention: Alexandra Barone Kathleen Krebs Robert Littlepage Claire DeLabar
  - Re: Trident Acquisitions Corp. Registration Statement on Form S-4 Filed July 7, 2021 File No. 333-257734

Dear Ms. Krebs:

On behalf of Trident Acquisitions Corp. (the "<u>Company</u>"), we are hereby responding to the letter, dated August 6, 2021 (the "<u>Comment Letter</u>"), from the staff (the "<u>Staff</u>") of the U.S. Securities and Exchange Commission, regarding the Company's Registration Statement on Form S-4, File No. 333-257734 (the "<u>Registration Statement</u>"). In response to the Comment Letter and to update certain information in the Registration Statement, the Company is filing an amendment to the Registration Statement (the "<u>Amended Registration Statement</u>") with the Commission today.

**Registration Statement on Form S-4** 

Questions and Answers About The Proposal, page vii

- 1. Please provide Q&As regarding the following:
  - The current deadline to consummate a business combination, including a discussion of the original deadline and the number of extensions made to that deadline;
  - The current number of TDAC public shares outstanding following redemptions in connection with the multiple extensions to the deadline to consummate a business combination;

- The original amount deposited in the trust account following the IPO and the current balance of the trust account following the redemptions in connection with the multiple extensions to the deadline;
- That TDAC is currently not in compliance with the listing standards of Nasdaq for acquisition companies because it did not complete a business combination within 36 months of the effectiveness of its IPO registration statement, disclosing the required date and the potential consequences of not meeting this listing standard;
- The maximum number of public shares that can be redeemed that will meet the condition that TDAC have at least \$5,000,001 of net tangible assets remaining immediately after the closing; and
- The impact on non-redeeming shareholders of past shareholder redemptions and shareholder redemptions in connection with the vote on the Business Combination Proposal. For example, disclose that redeeming shareholders retain their warrants. Quantify the value of the warrants, based on recent trading prices, that have been and may be retained by redeeming stockholders and identify any material resulting risks.

**<u>Response</u>**: The Company has revised the disclosure on pages vii, x, xiii, xiv, and xv of the Amended Registration Statement in accordance with the Staff's comment. For the Staff's information, the maximum number of public shares that can be redeemed (the "<u>Maximum Share</u> <u>Redemption Amount</u>") that will meet the condition for the closing of the Business Combination that the Company have at least \$5,000,001 of net tangible assets remaining immediately after the closing is 3,639,000 shares. The Company will accordingly include a Q&A on the Maximum Share Redemption Amount in the next amendment to the Registration Statement.

## What vote is required to approve the Proposals?, page vii

2. Disclose the number and percentage of TDAC public shares that would be required to approve the Business Combination Proposal assuming (i) all outstanding shares are present and voting, and (ii) only a quorum of shares is present.

Response: The Company has revised the disclosure on page vii of the Amended Registration Statement in accordance with the Staff's

#### comment.

# Summary, page 1

3. Please disclose all possible sources and extent of dilution that shareholders who elect not to redeem their shares may experience in connection with the business combination. Provide disclosure of the impact of each significant source of dilution, including the amount of equity to be held by Lottery.com stockholders, TDAC initial stockholders and TDAC public shareholders, warrants retained by redeeming shareholders and earnout shares, at minimum and maximum redemption levels, including any needed assumptions.

**<u>Response</u>**: The Company has revised the disclosure on page 6 of the Amended Registration Statement in accordance with the Staff's comment.

### Interests of Certain Persons in the Business Combination, page 5

4. Please highlight the risk that the TDAC Founder Holders and initial stockholders will benefit from the completion of a business combination and may be incentivized to complete an acquisition of a less favorable target company or on terms less favorable to shareholders rather than liquidate.

**Response**: The Company has revised the disclosure on pages 6 and 94 of the Amended Registration Statement in accordance with the Staff's comment.

5. Please clarify if the TDAC Founder Holders and initial stockholders can earn a positive rate of return on their investment, even if other TDAC shareholders experience a negative rate of return in the post-business combination company.

**Response**: The Company has revised the disclosure on pages 6 and 94 of the Amended Registration Statement in accordance with the Staff's comment.

6. Please separately disclose the conflicts of interest of TDAC's directors and officers and Lottery.com's directors and officers.

**Response**: The Company has revised the disclosure on pages 5 and 93 of the Amended Registration Statement in accordance with the Staff's comment.

7. Please quantify the amount of cash contributions made by TDAC and by its insiders in connection with extension of the deadline to complete a business combination. Explain how the cash contributions made by TDAC would present a conflict of interest to TDAC's directors and officers.

**Response**: The Company has revised the disclosure on pages 5 and 93 of the Amended Registration Statement in accordance with the Staff's comment.

8. Please quantify the value of the 4,000,000 earn-out shares.

**Response**: The Company has revised the disclosure on pages 5 and 94 of the Amended Registration Statement in accordance with the Staff's comment.

9. Please include the current value of loans extended, fees due, and out-of-pocket expenses for which the Founder Holders, their affiliates and officers and directors are awaiting reimbursement.

Response: The Company has revised the disclosure on pages 5 and 93 of the Amended Registration Statement in accordance with the Staff's comment.

10. Please clarify how the TDAC board considered these conflicts in negotiating and recommending the business combination.

Response: The Company has revised the disclosure on pages 5 and 93 of the Amended Registration Statement in accordance with the Staff's comment.

#### **Risk Factors**

Risks Related to TDAC's Business and the Business Combination, page 51

Disclose the material risks to unaffiliated investors presented by taking Lottery.com public through a merger rather than an underwritten offering. 11. These risks could include the absence of due diligence conducted by an underwriter that would be subject to liability for any material misstatements or omissions in a registration statement.

Response: The Company has revised the disclosure on page 58 of the Amended Registration Statement in accordance with the Staff's

#### comment.

### Proposal No. 1 - The Business Combination Proposal Background of the Merger, page 77

12. Please discuss the extent to which TDAC or its affiliates engaged in any substantive contacts and negotiations with potential business combination targets between its IPO and November 7, 2020, when it became aware of Lottery.com as a potential target.

Response: The Company has revised the disclosure on page 81 of the Amended Registration Statement in accordance with the Staff's

#### comment.

Please discuss each time the TDAC board determined to solicit a shareholder vote to extend the deadline to consummate a business combination. 13. Disclose the outcome of the shareholder votes, including the amount of redemptions, additional deposits made by TDAC or any of its affiliates to the Trust Account in connection with these extensions, and the amount of public shares and trust funds remaining after each extension. Disclose what consideration the TDAC board gave to the fact that TDAC would not meet the Nasdaq listing requirement to consummate a business combination within 36 months of the effectiveness of its IPO registration statement.

Response: The Company has revised the disclosure on page 86 of the Amended Registration Statement in accordance with the Staff's

comment.

14. Expand your disclosure of the parties' negotiations of the business combination and related agreements to discuss the specific, material terms proposed in the letters of intent, drafts of the merger agreement, and related transactions, the terms and conditions of the final merger agreement, the determination of the final structure of the proposed transaction, and the ultimate amount and form of consideration.

Response: The Company has revised the disclosure on page 84 of the Amended Registration Statement in accordance with the Staff's

#### comment.

#### Certain Lottery.com Projected Financial Information, page 80

15. We note that you have included eight opportunities for strategic mergers and acquisitions in the projections which are projected to close through 2023. Please expand the disclosure to include the assumptions underlying your conclusion that it is appropriate to include these strategic mergers and acquisitions in your projections.

**<u>Response</u>**: The Company has revised the disclosure on page 88 of the Amended Registration Statement in accordance with the Staff's

#### comment.

16. It appears the Lottery.com projections may have been prepared in 2021. Please explain why the projections show 2020 revenues of \$11 million when 2020 revenues were \$7.5 million.

Response: The Company has revised the disclosure on page 88 of the Amended Registration Statement in accordance with the Staff's

#### comment.

#### Material U.S. Federal Income Tax Considerations, page 115

17. The Business Combination Agreement and other disclosure indicates that the parties intend for the merger to be tax free to certain U.S. holders pursuant to Section 368(a) of the Internal Revenue Code. Please include an opinion of counsel that supports this conclusion. See Item 601(b)(8) of Regulation S-K and our Staff Legal Bulletin No. 19.

Response: The Company will address the Staff's comment in the next amendment to the Registration Statement.

### Business of Lottery.com Our Company Overview, page 124

18. We note that you state that you intend to execute on strategic acquisitions and other synergistic opportunities. We also note on page 135 that you have identified as potential acquisition candidates businesses that operate in jurisdictions with sizable TAM. Please expand the disclosure here and elsewhere throughout the document wherever you mention such intentions, such as on pages 131, 135, 143, 146, 151, F-73, to clarify whether you have any acquisitions that are probable of occurring and whether you have any negotiations or letters of intent or agreements for acquisitions at this time that may be significant in the aggregate.

**Response**: The Company has revised the disclosure on pages 50, 131, 138, 141, 142, 150, 153, 158 and F-74 of the Amended Registration Statement in accordance with the Staff's comment.

## Lottery.com Management's Discussion and Analysis of Financial Condition and Results of Operations, page 143

19. Tell us whether there are any financial metrics used by Lottery.com's management to evaluate financial performance.

**<u>Response</u>**: The Company respectfully advises that Lottery.com's management uses the following financial metrics to evaluate financial

# performance:

### Revenue metrics:

- Total number of weekly transactions/revenue
- Average number of lottery games purchased in one transaction
- Total 12 month rolling revenue
- Average Annualized Revenue per user
- Number of monthly active users (those making at least one transaction)

### Cost metrics:

- Average annualized Gross margin per user
- Monthly operational burn rate

### Profitability metrics:

- Monthly EBITDA
- Monthly Pre-tax income

Lottery.com Management's Discussion and Analysis of Financial Condition... Components of Our Results of Operations Results of Operations, page 147

20. Please expand the discussion of revenue changes from period to period to include separately quantifying changes due to price and volume of the various types of revenues. Refer to Financial Reporting Codification section 501.04 for guidance.

Response: The Company has revised the disclosure on page 154 of the Amended Registration Statement in accordance with the Staff's

comment.

### <u>Unaudited Pro Forma Condensed Combined Financial Information</u> <u>Mexican Acquisitions, page 167</u>

21. Please expand the disclosure to explain the methodology used to determine the Autolotto share value as of June 30, 2021 of \$2.01 used in the purchase consideration calculation. Please also expand the disclosure in Note 2(A) on page 175 accordingly.

Response: The Company has revised the disclosure on page 182 of the Amended Registration Statement in accordance with the Staff's

comment.

## Beneficial Ownership of Securities, page 188

22. Please disclose the natural person or persons who exercise the voting and/or dispositive powers with respect to the securities owned by Polar Asset Management Partners Inc.

**<u>Response</u>**: The Company was not able to identify the natural persons who exercise voting and/or dispositive powers with respect to the securities owned by Polar Asset Management Partners Inc. ("<u>Polar</u>"). After a thorough search and review of Polar's public filings with the SEC, the Company respectfully notes that Polar does not disclose the natural persons who exercise investment control over its securities in any of its filings with the SEC.

<u>Financial Statements - AutoLotto Inc.</u> <u>Note 2. Significant Accounting Policies</u> <u>Revenue Recognition, page F-58</u>

23. Please expand the accounting policy for data licensing revenue and other licensing revenue to clarify that revenue from symbolic licenses are recognized over the term of the agreement. Please also revise the disclosure on page F-76 accordingly.

**Response**: The Company has revised the disclosure on pages F-59 and F-78 of the Amended Registration Statement in accordance with the Staff's comment.

24. Please expand the disclosure to explain the basis for recognition of revenues on a gross basis, i.e. the retail value of the game, focusing on your role in control of the assets in the satisfaction of your performance obligations for lottery gaming revenues.

**Response**: The Company has revised the disclosure on pages F-58 and F-77 of the Amended Registration Statement in accordance with the Staff's comment.

#### Note 4. Intangible Assets, net, page F-60

25. We note on the statement of cash flows that you purchased \$3.05 million of intangible assets with cash and \$15.45 million through the issuance of convertible debt. Please expand the disclosure in Note 4 to provide sufficient detail to explain the increase from December 31, 2020 to March 31, 2021 of \$18.3 million.

**Response**: The Company has revised the disclosure on pages F-61- F-62 of the Amended Registration Statement in accordance with the Staff's comment.

## Note 5. Notes Payable and Convertible Debt, page F-63

26. We note on page 151 that a portion of the Series B convertible promissory notes matured on December 31, 2020 and you have verbally agreed with the noteholders to extend the maturity of the notes pending a qualified financing that has not yet occurred. Please expand the disclosure to explain the basis for classification of these notes as current or long-term. If classified as long-term, tell us the basis for your belief that such classification is appropriate.

**Response**: The Company has revised the disclosure on pages 158, F-63 and F-85 of the Amended Registration Statement in accordance with the Staff's comment.

#### Note 11. Related Party Transactions, page F-66

27. We note on page F-66 that you have agreed to payment or reimbursement of certain initial and as-incurred expenses to a contractually capped limit, subject to offset by any of Master Goblin's positive net income attributable on a per location basis. Please expand the disclosure to clarify the accounting for initial and as-incurred expenses and how the offset of Master Goblin's positive net income is determined and recorded. Please expand the disclosure on page 142 accordingly.

**Response**: The Company has revised the disclosure on pages 149, F-67 and F-95 of the Amended Registration Statement in accordance with the Staff's comment.

### Note 13. Subsequent Events, page F-94

28. We note in February 2021 that you terminated an agreement with Playsino Inc. to pursue a business combination and issued Series B notes to Playsino Inc. amounting to \$12.4 million. Please expand the disclosure to clarify the accounting treatment afforded to this transaction.

**Response**: The Company respectfully advises that the accounting treatment of additional Series B notes which were issued to Playsino Inc. is consistent with accounting treatment of other Series B notes. The Company has revised the disclosure in footnote 6 to Lottery.com's audited financial statements on page F-95 of the Amended Registration Statement in accordance with the Staff's comment.

Please do not hesitate to contact David J, Levine at (212) 407-4923 or Mitchell Nussbaum at (212) 407-4159 of Loeb & Loeb LLP or Elliott M. Smith, Esq. at (212) 819-7644 of White & Case LLP with any questions or comments regarding this letter.

Sincerely, /s/ Loeb & Loeb LLP Loeb & Loeb LLP

cc:

Vadim Komissarov Trident Acquisitions Corp.

Tony DiMatteo AutoLotto, Inc.